

# NATIONAL IPA

**REDUCING  
PROCUREMENT COSTS  
THROUGH  
COLLABORATION**



**Register to Participate  
at [www.nationalipa.org](http://www.nationalipa.org)**

## **CREATED BY AND FOR PUBLIC AGENCIES**

The National Intergovernmental Purchasing Alliance (National IPA) was established through a collaborative effort of public agencies across the United States with the specific purpose of reducing procurement costs by leveraging group volume.

National IPA aggregates the purchasing power of participating public agencies across the country in order to receive larger volume discounts from suppliers. This is an optional program with no minimum purchase requirements.

## **SERVING PUBLIC AGENCIES**

All master agreements are publicly solicited, awarded through a Request for Proposal (RFP) process, and held by a Principal Procurement Agency. National IPA serves as a nationwide channel to offer the awarded agreements to public and non-profit agencies.

Eligible public agencies include:

- ★ County Government
- ★ City/Local Government
- ★ Public School Systems
- ★ Education
- ★ Nonprofits
- ★ Other Public Agencies
- ★ Agencies for Public Benefit

National IPA meets the needs of participating agencies through:

- ★ Establishing relationships with public agencies who publicly solicit and award national master agreements through an RFP process.
- ★ Offering a growing and diverse portfolio of publicly solicited and awarded master agreements for products and services.
- ★ Incorporating agency input into contract strategies.

## **CONTRACTS FOR PUBLIC AGENCIES**

Agreements available through National IPA are established with the following process:

- ★ The Principal Procurement Agency prepares an RFP, incorporating the required language which allows access to the agreement nationally for agencies in states that allow intergovernmental (i.e. "piggyback") contract usage
- ★ The suppliers respond to the RFP and the Principal Procurement Agency evaluates and awards the master agreement
- ★ All applicable documents are posted on the National IPA website
- ★ All participating agencies are eligible to utilize the contracts through National IPA

**CONTACT US:**

**NATIONAL INTERGOVERNMENTAL PURCHASING ALLIANCE**

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